news release



TENNECO REPORTS FIRST QUARTER 2015 RESULTS

- Revenue of \$2.023 billion
- Record high first quarter EBIT
- Continued year-over-year margin improvement
- Cash from operations improved \$90 million versus prior year

Lake Forest, Illinois, April 27, 2015 – Tenneco Inc. (NYSE: TEN) reported first quarter net income of \$49 million, or 80-cents per diluted share, compared with \$46 million, or 75-cents per diluted share, in first quarter 2014. Excluding expenses for restructuring and tax adjustments, net income was \$54 million, or 88-cents per diluted share, versus \$56 million, or 91-cents per diluted share a year ago.

Revenue

Tenneco reported quarterly revenue of \$2.023 billion. Excluding a negative currency impact of \$160 million, revenue in the quarter was up 4% to \$2.183 billion, driven by growth in both the Clean Air and Ride Performance businesses, with OE light vehicle revenue improving 5%, commercial truck and off-highway revenue up 1%, and aftermarket revenue increasing 4% versus last year.

EBIT

First quarter EBIT (earnings before interest, taxes and noncontrolling interests) rose 6% to \$120 million, versus \$113 million last year. Adjusted EBIT for the first quarter rose to \$125 million. The year-over-year EBIT comparison includes \$8 million in unfavorable currency.

"Tenneco delivered a four percent revenue increase excluding currency with growth across our business driven by higher light vehicle volumes including new program launches, incremental commercial truck and off-highway content and higher North America aftermarket sales," said Gregg Sherrill, chairman and CEO, Tenneco. "Our focus on cost leadership and operational excellence continued to drive higher earnings including record high first quarter EBIT, continued margin expansion and strong cash performance."

Adjusted first quarter 2015 and 2014 results:

(millions except per share amounts)				C	1 2015		-	Q1 2014								
						income utable to								et income butable to		
	EB	ITDA*	E	BIT	Tenn	eco Inc.	Per	Share	EB	ITDA*	E	BIT	Ter	nneco Inc.	Per	Share
Earnings Measures	\$	170	\$	120	\$	49	\$	0.80	\$	164	\$	113	\$	46	\$	0.75
Adjustments (reflects non-GAAP measures):																
Restructuring and related expenses		5		5		4		0.07		10		10		10		0.16
Net tax adjustments**		-		-		1		0.01		-		-		-		-
Non-GAAP earnings measures	\$	175	\$	125	\$	54	\$	0.88	\$	174	\$	123	\$	56	\$	0.91

^{*} EBITDA including noncontrolling interests (EBIT before depreciation and amortization)

EBIT Margin

Tenneco continued a trend of margin expansion in the quarter with year-over-year improvement in each product division for total adjusted EBIT as a percent of value-add revenue of 8.0%. Clean Air adjusted EBIT as a percent of value-add revenue increased to 9.9% from 9.7% a year ago, and Ride Performance rose to 9.1% from 8.5% last year. Margin improvement was driven by higher light vehicle volumes including new platforms, stronger North America aftermarket sales, the benefit of product cost leadership initiatives and continued strong operational performance.

	Q1 2015	Q1 2014
EBIT as a percent of revenue	5.9%	5.4%
EBIT as a percent of value-add revenue	7.7%	7.0%
Adjusted EBIT as a percent of revenue	6.2%	5.9%
Adjusted EBIT as a percent of value-add revenue	8.0%	7.6%

Cash

Cash used by operations in the quarter was \$50 million, an improvement of \$90 million compared with a cash use of \$140 million a year ago. Working capital improvements, lower interest payments and lower tax payments contributed to the improved cash performance versus last year.

In the quarter, capital expenditures to support structural growth were \$70 million versus \$71 million last year.

^{**}Net tax adjustments of \$1 million, or 1-cent per diluted share for adjustments to prior year estimates.

In addition to the items set forth above, the tables at the end of this press release reconcile GAAP to non-GAAP results.

Outlook

Tenneco expects growth will continue to be driven by well-established structural growth drivers which include:

- Increasing global light vehicle industry production;
- Emissions regulations which require new content to meet more stringent requirements;
- Increased demand for MONROE® Intelligent Suspension technologies;
- The growing global car parc, which the company serves with industry-leading aftermarket brands.

In the second quarter, global light vehicle industry production is expected to increase 3% in the regions where Tenneco operates. The company is well-positioned to leverage higher light vehicle volumes with its strong platform position with leading global OEMs. Tenneco also expects continued regulatory-driven, incremental content growth on commercial truck and off-highway programs to meet global emissions requirements, and a solid contribution from its global aftermarket business.

Excluding currency, Tenneco anticipates total revenue growth of about 5% in the second quarter. Based on current exchange rates, the company anticipates a currency headwind in the second quarter of approximately 9%.

The company also reaffirms its full-year revenue guidance for total revenue growth of 5% to 8%, excluding currency.

"Tenneco's growth opportunities are outstanding, supported by strong structural drivers and exceptional balance in terms of geography, end-markets, customers and products," said Sherrill. "We remain focused on our organic growth opportunities and cost leadership initiatives to drive earnings and improve profitability."

Attachment 1

Statements of Income – 3 Months

Balance Sheets

Statements of Cash Flows – 3 Months

Attachment 2

Reconciliation of GAAP Net Income to EBITDA including noncontrolling interests – 3 Months

Reconciliation of GAAP to Non-GAAP Earnings Measures – 3 Months

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – 3 Months

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – 3 Months

Reconciliation of Non-GAAP Measures – Debt Net of Cash/Adjusted LTM EBITDA including noncontrolling interests

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – Original Equipment and Aftermarket Revenue – 3 Months

Reconciliation of GAAP Revenue and Earnings to Non-GAAP Revenue and Earnings Measures – 3 Months

CONFERENCE CALL

The company will host a conference call on Monday, April 27, 2015 at 10:00 a.m. ET. The dial-in number is 888-324-9357 (domestic) or 773-756-0169 (international). The passcode is TENNECO. The call and accompanying slides will be available on the financial section of the Tenneco web site at www.tenneco.com. A recording of the call will be available one hour following completion of the call on April 27, 2015 through May 27, 2015. To access this

recording, dial 888-568-0807 (domestic) or 402-998-0235 (international). The purpose of the call is to discuss the company's operations for the quarter, as well as other matters that may impact the company's outlook. A copy of the press release is available on the financial and news sections of the Tenneco web site.

ANNUAL MEETING

The Tenneco Board of Directors has scheduled the corporation's annual meeting of shareholders for Wednesday, May 13, 2015 at 10:00 a.m. CT. The meeting will be held at the corporate headquarters, 500 North Field Drive, Lake Forest, Illinois.

Tenneco is an \$8.4 billion global manufacturing company with headquarters in Lake Forest, Illinois and approximately 29,000 employees worldwide. Tenneco is one of the world's largest designers, manufacturers and marketers of clean air and ride performance products and systems for automotive and commercial vehicle original equipment markets and the aftermarket. Tenneco's principal brand names are Monroe®, Walker®, XNOxTM and Clevite®Elastomer.

Revenue estimates in this release are based on OE manufacturers' programs that have been formally awarded to the company; programs where Tenneco is highly confident that it will be awarded business based on informal customer indications consistent with past practices; Tenneco's status as supplier for the existing program and its relationship with the customer; and the actual original equipment revenues achieved by the company for each of the last several years compared to the amount of those revenues that the company estimated it would generate at the beginning of each year. These revenue estimates are also based on anticipated vehicle production levels and pricing, including precious metals pricing and the impact of material cost changes. For certain additional assumptions upon which these estimates are based, see the slides accompanying the April 27, 2015 webcast, which will be available on the financial section of the Tenneco website at www.tenneco.com.

This press release contains forward-looking statements. Words such as "may," "expects," "anticipate," "projects," "will," "outlook" and similar expressions identify forward-looking statements. These forward-looking statements are based on the current expectations of the company (including its subsidiaries). Because these forward-looking statements involve risks and uncertainties, the company's plans, actions and actual results could differ materially. Among the factors that could cause these plans, actions and results to differ materially from current expectations are:

- (i) general economic, business and market conditions;
- (ii) the company's ability to source and procure needed materials, components and other products and services in accordance with customer demand and at competitive prices;
- (iii) the cost and outcome of existing and any future claims, legal proceedings, or investigations, including, but not limited to, any of the foregoing arising in connection with the ongoing global antitrust investigation, product performance, product safety or intellectual property rights;
- (iv) changes in capital availability or costs, including increases in the company's costs of borrowing (i.e., interest rate increases), the amount of the company's debt, the ability of the company to access capital markets at favorable rates, and the credit ratings of the company's debt;
- (v) changes in consumer demand, prices and the company's ability to have our products included on top selling vehicles, including any shifts in consumer preferences to lower margin vehicles, for which we may or may not have supply arrangements;
- (vi) changes in automotive and commercial vehicle manufacturers' production rates and their actual and forecasted requirements for the company's products such as the significant production cuts during recent years by automotive manufacturers in response to difficult economic conditions;

- (vii) the overall highly competitive nature of the automobile and commercial vehicle parts industries, and any resultant inability to realize the sales represented by the company's awarded book of business which is based on anticipated pricing and volumes over the life of the applicable program;
- (viii) the loss of any of our large original equipment manufacturer ("OEM") customers (on whom we depend for a substantial portion of our revenues), or the loss of market shares by these customers if we are unable to achieve increased sales to other OEMs or any change in customer demand due to delays in the adoption or enforcement of worldwide emissions regulations;
- (ix) the company's continued success in cost reduction and cash management programs and its ability to execute restructuring and other cost reduction plans, including our current European cost reduction initiatives, and to realize anticipated benefits from these plans;
- (x) economic, exchange rate and political conditions in the countries where we operate or sell our products;
- (xi) workforce factors such as strikes or labor interruptions;
- (xii) increases in the costs of raw materials, including the company's ability to successfully reduce the impact of any such cost increases through materials substitutions, cost reduction initiatives, customer recovery and other methods;
- (xiii) the negative impact of fuel price volatility on transportation and logistics costs, raw material costs,
- discretionary purchases of vehicles or aftermarket products, and demand for off-highway equipment;
- (xiv) the cyclical nature of the global vehicular industry, including the performance of the global aftermarket sector and longer product lives of automobile parts;
- (xv) product warranty costs;
- (xvi) the failure or breach of our information technology systems and the consequences that such failure or breach may have to our business;
- (xvii) the company's ability to develop and profitably commercialize new products and technologies, and the acceptance of such new products and technologies by the company's customers and the market;
- (xviii) changes by the Financial Accounting Standards Board or other accounting regulatory bodies to authoritative generally accepted accounting principles or policies;
- (xix) changes in accounting estimates and assumptions, including changes based on additional information;
- (xx) the impact of the extensive, increasing and changing laws and regulations to which we are subject, including environmental laws and regulations, which may result in our incurrence of environmental liabilities in excess of the amount reserved;
- (xxi) natural disasters, acts of war and/or terrorism and the impact of these occurrences or acts on economic, financial, industrial and social condition, including, without limitation, with respect to supply chains and customer demand in the countries where the company operates; and
- (xxii) the timing and occurrence (or non-occurrence) of transactions and events which may be subject to circumstances beyond the control of the company and its subsidiaries.
- The company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this press release. Additional information regarding these risk factors and uncertainties is detailed from time to time in the company's SEC filings, including but not limited to its annual report on Form 10-K for the year ended December 31, 2014.

TENNECO INC. AND CONSOLIDATED SUBSIDIARIES STATEMENTS OF INCOME

Unaudited

THREE MONTHS ENDED MARCH 31,

(Millions except per share amounts)

	2015	2014
Net sales and operating revenues Clean Air Division - Value-add revenues Clean Air Division - Substrate sales Ride Performance Division - Value-add revenues	\$ 941 464 618 \$ 2,023	\$ 960 484 650 \$ 2,094
Costs and expenses Cost of sales (exclusive of depreciation and amortization shown below) Engineering, research and development Selling, general and administrative Depreciation and amortization of other intangibles Total costs and expenses	1,686 (a) 41 125 (a) 50 1,902	1,754 (c) 42 132 51 1,979
Loss on sale of receivables Other income (expense) Total other income (expense)	(1) - (1)	(1) (1) (2)
Earnings before interest expense, income taxes, and noncontrolling interests Clean Air Division Ride Performance Division Other	91 (a) 53 (a) (24) 120	85 (c) 53 (c) (25) 113
Interest expense (net of interest capitalized) Earnings before income taxes and noncontrolling interests	<u>16</u> 104	<u>19</u> 94
Income tax expense Net income	41 (b)	<u>40</u> 54
Less: Net income attributable to noncontrolling interests Net income attributable to Tenneco Inc.	14 \$ 49	\$ 46
Weighted average common shares outstanding: Basic	61.0	60.5
Diluted	<u>61.6</u>	61.5
Earnings per share of common stock: Basic	\$ 0.81	\$ 0.76
Diluted	\$ 0.80	\$ 0.75

⁽a) Includes restructuring and related charges of \$5 million pre-tax, \$4 million after tax or \$0.07 per diluted share. Of the adjustment, \$4 million is recorded in cost of sales and \$1 million is recorded in selling, general and administrative expenses. \$2 million is recorded in the Clean Air Division and \$3 million is recorded in the Ride Performance Division.

⁽b) Includes net adjustments of \$1 million or \$0.01 per diluted share for tax adjustments to prior year estimates.

⁽c) Includes restructuring and related charges of \$10 million pre-tax, \$10 million after tax or \$0.16 per diluted share, recorded in cost of sales. \$8 million is recorded in the Clean Air Division and \$2 million is recorded in the Ride Performance Division.

TENNECO INC. AND CONSOLIDATED SUBSIDIARIES BALANCE SHEETS (Unaudited) (Millions)

			March 31, 2015		De	cember 31, 2014	
Asse	ets						
	Cash and cash equivalents	\$	288		\$	282	
	Restricted cash		-			3	
	Receivables, net		1,252	(a)		1,088	(a)
	Inventories		717			688	
	Other current assets		357			365	
	Investments and other assets		340	(c)		339	(c)
	Plant, property, and equipment, net		1,185			1,218	
	Total assets	\$	4,139		\$	3,983	
Liabi	lities and Shareholders' Equity						
	Short-term debt	\$	132		\$	60	
	Accounts payable		1,391			1,372	
	Accrued taxes		51			40	
	Accrued interest		16			3	
	Other current liabilities		309			324	
	Long-term debt		1,128	(b) (c)		1,042	(b) (c)
	Deferred income taxes		18			18	
	Deferred credits and other liabilities		528			551	
	Redeemable noncontrolling interests		43			35	
	Tenneco Inc. shareholders' equity		475			497	
	Noncontrolling interests		48			41	
	Total liabilities, redeemable noncontrolling interests and shareholders' equity	\$	4,139		\$	3,983	
(a) A	ccounts Receivables net of:	-	March 31, 2015		De	ecember 31, 2014	
(u) 7.	Europe - Accounts receivables securitization programs	\$	180		\$	153	
/b\ 1 :	and term debt composed of:	-	March 31, 2015		De	ecember 31, 2014	
(D) L(ong term debt composed of: Borrowings against revolving credit facilities	\$	88		\$	-	
	Term loan A (Due 2019)		296			300 500	
	6.875% senior notes (Due 2020) 5.375% senior notes (Due 2024)		500 225			500 225	
	Other long term debt		19			17	
		\$	1,128		\$	1,042	

⁽c) In April 2015, the FASB issued Accounting Standard Update 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. Tenneco adopted this standard for the first quarter of 2015 and applied retrospectively. The balance for unamortized debt issuance costs was \$25 million and \$27 million at March 31, 2015 and December 31, 2014, respectively.

Tenneco Inc. and Consolidated Subsidiaries Statements of Cash Flows (Unaudited)

(Millions)

Three Months Ended March 31,

		Marc	h 31,	
		2015		2014
Operating activities:				
Net income	\$	63	\$	54
Adjustments to reconcile net income				
to net cash used by operating activities -		50		-4
Depreciation and amortization of other intangibles		50		51
Stock-based compensation		6		5
Deferred income taxes		(6)		2
Loss on sale of assets		-		1
Changes in components of working capital-		(104)		(22.4)
(Inc.)/dec. in receivables (Inc.)/dec. in inventories		(194)		(234)
		(59)		(81)
(Inc.)/dec. in prepayments and other current assets		(7) 77		(38) 87
Inc./(dec.) in payables Inc./(dec.) in accrued taxes		12		5
Inc./(dec.) in accrued interest		13		4
Inc./(dec.) in other current liabilities		(2)		13
Changes in long-term assets		2		1
Changes in long-term liabilities		(3)		(13)
Other		(2)		3
Net cash used by operating activities		(50)		(140)
The bash about by sporaling activities		(00)		(1.10)
Investing activities:				
Proceeds from sale of assets		1		-
Cash payments for plant, property & equipment		(77)		(83)
Cash payments for software-related intangible assets		`(5)		(7)
Change in restricted cash		3		(1)
Net cash used by investing activities		(78)		(91)
Financing activities:				
Issuance (Repurchase) of common shares		_		(2)
Purchase of common stock under the share repurchase program		(11)		(<u>-</u>)
Tax benefit from stock-based compensation		3		12
Retirement of long-term debt		(4)		(3)
Net inc./(dec.) in bank overdrafts		(8)		4
Net inc./(dec.) in revolver borrowings and short-term debt excluding current maturities on		(-)		
long-term debt and short-term borrowings secured by accounts receivable		111		197
Net inc./(dec.) in short-term debt secured by accounts receivable		50		20
Capital contribution from noncontrolling interest partner		-		1
Net cash provided by financing activities		141		229
				<u>.</u>
Effect of foreign exchange rate changes on cash and				
cash equivalents		(7)		(6)
Increase (Decrease) in cash and cash equivalents		6		(8)
Cash and cash equivalents, January 1		282		275
Cash and cash equivalents, March 31	\$	288	\$	267
				
Supplemental Cash Flow Information				
Cash paid during the period for interest (net of interest capitalized)	\$	4	\$	14
Cash paid during the period for income taxes (net of refunds)		-		21
Non-cash Investing and Financing Activities	•	0.4	œ.	40
Period ended balance of payables for plant, property, and equipment	\$	34	\$	40

TENNECO INC.

RECONCILIATION OF GAAP $^{(1)}$ NET INCOME TO EBITDA INCLUDING NONCONTROLLING INTERESTS $^{(2)}$ Unaudited (Millions)

										Q	1 201	5							
				lean Ai								erforma							
		orth		rope,		sia	-			orth		rope,		sia	-		0.1		
Net income attributable to Tenneco Inc.	Am	erica	SA	& India	Pa	cific		otal	Am	nerica	SA	& India	Pa	cific		otal	 Other	\$	Total 49
																		Ψ	
Net income attributable to noncontrolling interests																			14_
Net income																			63
Income tax expense																			41
Interest expense (net of interest capitalized)																			16
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$	54	\$	10	\$	27	\$	91	\$	35	\$	8	\$	10	\$	53	\$ (24)		120
Depreciation and amortization of other intangibles		17		10		6		33		8		8		1		17	 -		50
Total EBITDA including noncontrolling interests (2)	\$	71	\$	20	\$	33	\$	124	\$	43	\$	16	\$	11	\$	70	\$ (24)	\$	170
											1 201								
				lean Ai								erforma							
		orth erica		rope, & India		sia cific	т	otal		orth nerica		rope, & India		sia cific	т	otal	Other	-	Γotal
Net income attributable to Tenneco Inc.	AIII	enca	3A (x IIIula		CITIC		Ulai		lenca	3/10	x IIIuia	Га	CITIC		Ulai	 Other	\$	46
Net income attributable to noncontrolling interests																			8
Net income																			54
																			40
Income tax expense																			
Interest expense (net of interest capitalized)																			19_
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$	56	\$	9	\$	20	\$	85	\$	30	\$	16	\$	7	\$	53	\$ (25)		113
Depreciation and amortization of other intangibles		16		12		5		33		8		9		1		18	 -		51
Total EBITDA including noncontrolling interests (2)	\$	72	\$	21	\$	25	\$	118	\$	38	\$	25	\$	8	\$	71	\$ (25)	\$	164

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon generally accepted accounting principles. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests acceptable to similarly titled measures reported by other companies due to differences in the components of the calculation.

TENNECO INC. RECONCILIATION OF GAAP $^{(1)}$ TO NON-GAAP EARNINGS MEASURES $^{(2)}$ Unaudited

(Millions except per share amounts)

			Q1 2015								Q1 2014								
			EBIT	DA ⁽³⁾	E	BIT	Net income attributable to Tenneco Inc. Per Share				EBITDA (3)			Net income attributable to EBIT Tenneco Inc.			Per Share		
Earnings Measures			\$	170	\$	120	\$	49	\$	0.80	\$	164	\$	113	\$	46	\$	0.75	
Adjustments (reflect non-GAAP measures): Restructuring and related expenses Net tax adjustments				5		5		4 1		0.07 0.01		10		10		10 -		0.16 -	
Non-GAAP earnings measures			\$	175	\$	125	\$	54	\$	0.88	\$	174	\$	123	\$	56	\$	0.91	
EBIT	North America \$ 54	Clean Ai Europe, SA & India \$ 10	A:	on sia cific 27		otal 91			Eur	erforma ope, India 8	Α	Division Asia acific 10	T	otal 53	\$	Other (24)	\$	Total 120	
Restructuring and related expenses Adjusted EBIT	\$ 54	\$ 11	\$	28	\$	93	\$	35	\$	11	\$	10	\$	3 56	\$	(24)	\$	5 125	
	Clean Air Division North Europe, Asia America SA & India Pacific Total							Q1 2014 Ride Perform North Europe,				Division Asia Acific		otal		Other		Total	
EBIT	America \$ 56	SA & India \$ 9	\$	20	\$	85	\$	nerica 30	\$	India 16	\$	7	\$	53	\$	(25)	\$	113	
Restructuring and related expenses	ψ 50	ъ 9 8	Ψ	-	Ψ	8	Ψ	-	Ψ	2	Ψ	- '	Ψ	2	Ψ	(23)	Ψ	10	
Adjusted EBIT	\$ 56	\$ 17	\$	20	\$	93	\$	30	\$	18	\$	7	\$	55	\$	(25)	\$	123	

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of GAAP to non-GAAP earnings measures primarily to reflect the results in a manner that allows a better understanding of the results of operational activities separate from the financial impact of decisions made for the long-term benefit of the company and other items impacting comparability between the periods. Adjustments similar to the ones reflected above have been recorded in earlier periods, and similar types of adjustments can reasonably be expected to be recorded in future periods. Using only the non-GAAP earnings measures to analyze earnings would have material limitations because its calculation is based on the subjective determinations of management regarding the nature and classification of events and circumstances that investors may find material. Management compensates for these limitations by utilizing both GAAP and non-GAAP earnings measures reflected above to understand and analyze the results of the business. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

⁽³⁾ EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon generally accepted accounting principles. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

RECONCILIATION OF GAAP (1) REVENUE TO NON-GAAP REVENUE MEASURES (2) <u>Unaudited</u> (Millions)

	Q1 2015									
				Currency	Value-add					
				Impact on	Revenues					
		Substrate	Value-add	Value-add	excluding					
	Revenues	Sales	Revenues	Revenues	Currency					
Clean Air Division										
North America	\$ 684	\$ 240	\$ 444	\$ (1)	\$ 445					
Europe, South America & India	457	164	293	(64)	357					
Asia Pacific	264	60	204	(5)	209					
Total Clean Air Division	1,405	464	941	(70)	1,011					
Ride Performance Division										
North America	331	-	331	(5)	336					
Europe, South America & India	230	-	230	(46)	276					
Asia Pacific	57		57	(3)	60					
Total Ride Performance Division	618	-	618	(54)	672					
Total Tenneco Inc.	\$ 2,023	\$ 464	\$ 1,559	\$ (124)	\$ 1,683					
			Q1 2014							
				Currency	Value-add					
				Impact on	Revenues					
		Substrate	Value-add	Value-add	excluding					
	Revenues	Sales	Revenues	Revenues	Currency					
Clean Air Division										
North America	\$ 698	\$ 264	\$ 434	\$ -	\$ 434					
Europe, South America & India	506	172	334	-	334					
Asia Pacific	240	48	192		192					
Total Clean Air Division	1,444	484	960	-	960					
Ride Performance Division										
North America	335	-	335	-	335					
Europe, South America & India	263	-	263	-	263					
Asia Pacific	52		52		52					
Total Ride Performance Division	650	-	650	-	650					
Total Tenneco Inc.	\$ 2,094	\$ 484	\$ 1,610	\$ -	\$ 1,610					

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC. RECONCILIATION OF GAAP REVENUE TO NON-GAAP REVENUE MEASURES $\underline{\text{Unaudited}}$

(Millions except percents)

Q1 2015 vs. Q1 2014 \$ Change and % Change Increase (Decrease)

	Rev	% Change				
Clean Air Division		-	% Change		rency	70 Onango
North America	\$	(14)	(2%)	\$	11	3%
Europe, South America & India		(49)	(10%)		23	7%
Asia Pacific		24	10%		17	9%
Total Clean Air Division		(39)	(3%)	'	51	5%
Ride Performance Division						
North America		(4)	(1%)		1	0%
Europe, South America & India		(33)	(13%)		13	5%
Asia Pacific		5	10%		8	15%
Total Ride Performance Division		(32)	(5%)		22	3%
Total Tenneco Inc.	\$	(71)	(3%)	\$	73	5%

TENNECO INC. RECONCILIATION OF NON-GAAP MEASURES Debt net of cash / Adjusted LTM EBITDA including noncontrolling interests Unaudited (Millions except ratios)

				Quart	er End	ed Mar	ch 31,			
				2015			2	2014		
Total debt (1)			\$	1,260			\$	1,293		
Total cash				288				273		
Debt net of cash balances (2)			\$	972			\$	1,020		
Adjusted LTM EBITDA including noncontrolling interests (3) (4)			\$	785			\$	734		
Ratio of debt net of cash balances to adjusted LTM EBITDA including noncontrolling interests ⁽⁵⁾				1.2x				1.4x		
	0	2 14	(Q3 14	_ 0	4 14		Q1 15	Q1 ′	5 LTM
Net income attributable to Tenneco Inc.	\$	81	\$	78	\$	21	\$	49	\$	229
Net income attributable to noncontrolling interests		10		11		15		14		50
Income tax expense		46		31		14		41		132
Interest expense (net of interest capitalized)		19		20		33		16		88
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)		156		140		83		120		499
Depreciation and amortization of other intangibles		52		52		53		50		207
Total EBITDA including noncontrolling interests (3)		208		192		136		170		706
Restructuring and related expenses		10		8		20		5		43
Bad debt charge ⁽⁶⁾		-		4		-		-		4
Pension/Postretirement charges (7)		-		-		32		-		32
Total Adjusted EBITDA including noncontrolling interest (4)	\$	218	\$	204	\$	188	\$	175	\$	785
	Q	2 13	(Q3 13	Q	4 13		Q1 14	Q1 1	4 LTM
Net income attributable to Tenneco Inc.	\$	63	\$	12	\$	54	\$	46	\$	175
Net income attributable to noncontrolling interests		11		10		11		8		40
Income tax expense		47		30		33		40		150
Interest expense (net of interest capitalized)		20		20		20		19		79
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)		141		72		118		113		444
Depreciation and amortization of other intangibles		50		51		54		51		206
Total EBITDA including noncontrolling interests (3)		191		123		172		164		650
Restructuring and related expenses		7		58		9		10		84
Total Adjusted EBITDA including noncontrolling interest (4)	\$	198	\$	181	\$	181	\$	174	\$	734

⁽f) In April 2015, the FASB issued Accounting Standard Update 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. Tenneco adopted this standard for the first quarter of 2015 and applied retrospectively. The balance for unamortized debt issuance costs was \$25 million and \$22 million at March 31, 2015 and March 31, 2014, respectively.

⁽²⁾ Tenneco presents debt net of cash balances because management believes it is a useful measure of Tenneco's credit position and progress toward reducing leverage. The calculation is limited in that the company may not always be able to use cash to repay debt on a dollar-for-dollar basis.

⁽⁵⁾ EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon generally accepted accounting principles. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the instorical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to perating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests to rismilar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other comparise due to differences in the components of the calculation.

⁽⁴⁾ Adjusted EBITDA including noncontrolling interests is presented in order to reflect the results in a manner that allows a better understanding of operational activities separate from the financial impact of decisions made for the long term benefit of the company and other items impacting comparability between the periods. Similar adjustments to EBITDA including noncontrolling interests have been recorded in earlier periods, and similar types of adjustments can reasonably be expected to be recorded in future periods. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

⁽⁶⁾ Tenneco presents the above reconciliation of the ratio of debt net of cash to LTM adjusted EBITDA including noncontrolling interests to show trends that investors may find useful in understanding the company's ability to service its debt. For purposes of this calculation, LTM adjusted EBITDA including noncontrolling interests is used as an indicator of the company's performance and debt net of cash is presented as an indicator of the company's credit position and progress toward reducing the company's financial leverage. This reconciliation is provided as supplemental information and not intended to replace the company's existing covenant ratios or any other financial measures that investors may find useful in describing the company's financial position. See notes (2), (3) and (4) for a description of the limitations of using debt net of cash, EBITDA including noncontrolling interests and adjusted EBITDA including noncontrolling interests.

⁽⁶⁾ Charge related to the bankruptcy of an aftermarket customer in Europe.

 $^{^{(7)}}$ Charges related to Pension derisking and postretirement medical true-up.

TENNECO INC. RECONCILIATION OF GAAP $^{(1)}$ REVENUE TO NON-GAAP REVENUE MEASURES $^{(2)}$ $\underline{\underline{Unaudited}}_{\text{(Millions)}}$

			Q1 2	015		
	Re	evenues	Cu	rrency	Ex	venues cluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway and other revenues Aftermarket revenues	\$	1,466 257 300	\$	(117) (22) (21)	\$	1,583 279 321
Net sales and operating revenues	\$	2,023	\$	(160)	\$	2,183
			Q1 2	014		
	Re	venues	Cu	ırrency	Ex	venues cluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway and other revenues	\$	1,508 277	\$	-	\$	1,508 277
Aftermarket revenues		309		-		309
Net sales and operating revenues	\$	2,094	\$	-	\$	2,094

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾Tenneco presents the above reconciliation of revenues in order to reflect revenues separately from the effects of doing business in currencies other than the U.S. dollar. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC.

RECONCILIATION OF GAAP $^{(1)}$ REVENUE AND EARNINGS TO NON-GAAP REVENUE AND EARNINGS MEASURES $^{(2)}$ Unaudited

(Millions except percents)

										Q1:	2015								
	Clean Air Division								Ride Performance Division										
	1	North	E	urope,		Asia				Vorth	Ει	urope,		Asia					
	Ar	nerica	SA	& India	P	acific		Total	Aı	merica	SA	& India	Р	acific	-	Total	0	ther	Total
Net sales and operating revenues	\$	684	\$	457	\$	264	\$	1,405	\$	331	\$	230	\$	57	\$	618	\$	-	\$ 2,023
Less: Substrate sales		240		164		60		464		-		-		-		-		-	464
Value-add revenues	\$	444	\$	293	\$	204	\$	941	\$	331	\$	230	\$	57	\$	618	\$	-	\$ 1,559
EBIT	\$	54	\$	10	\$	27	\$	91	\$	35	\$	8	\$	10	\$	53	\$	(24)	\$ 120
EBIT as a % of revenue EBIT as a % of value-add revenue		7.9% 12.2%		2.2% 3.4%		10.2% 13.2%		6.5% 9.7%		10.6% 10.6%		3.5% 3.5%		17.5% 17.5%		8.6% 8.6%			5.9% 7.7%
Adjusted EBIT	\$	54	\$	11	\$	28	\$	93	\$	35	\$	11	\$	10	\$	56	\$	(24)	\$ 125
Adjusted EBIT as a % of revenue Adjusted EBIT as a % of value-add revenue		7.9% 12.2%		2.4% 3.8%		10.6% 13.7%		6.6% 9.9%		10.6% 10.6%		4.8% 4.8%		17.5% 17.5%		9.1% 9.1%			6.2% 8.0%
										Q1:	2014								
				Clean Ai	r Divis	sion					Ride	Perform	nance	Division					
	1	Vorth	E	urope,		Asia				Vorth	Ει	urope,		Asia					
	Ar	nerica	SA	& India	P	acific		Total	Aı	merica	SA	& India	Р	acific	-	Total	0	ther	Total
Net sales and operating revenues	\$	698	\$	506	\$	240	\$	1,444	\$	335	\$	263	\$	52	\$	650	\$	-	\$ 2,094
Less: Substrate sales		264		172		48		484		-		-		-		-		-	484
Value-add revenues	\$	434	\$	334	\$	192	\$	960	\$	335	\$	263	\$	52	\$	650	\$		\$ 1,610
EBIT	\$	56	\$	9	\$	20	\$	85	\$	30	\$	16	\$	7	\$	53	\$	(25)	\$ 113
EBIT as a % of revenue EBIT as a % of value-add revenue		8.0% 12.9%		1.8% 2.7%		8.3% 10.4%		5.9% 8.9%		9.0% 9.0%		6.1% 6.1%		13.5% 13.5%		8.2% 8.2%			5.4% 7.0%
Adjusted EBIT	\$	56	\$	17	\$	20	\$	93	\$	30	\$	18	\$	7	\$	55	\$	(25)	\$ 123
Adjusted EBIT as a % of revenue Adjusted EBIT as a % of value-add revenue		8.0% 12.9%		3.4% 5.1%		8.3% 10.4%		6.4% 9.7%		9.0% 9.0%		6.8% 6.8%		13.5% 13.5%		8.5% 8.5%			5.9% 7.6%

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect EBIT as a percent of both total revenues and value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting EBIT as a percent of value-add revenue assists investors in evaluating the company's operational performance without the impact of such substrate sales