

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
10-Q SEGMENT DATA
Unaudited
(Millions)

	Q1 2012								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 669	\$ 460	\$ 156	\$ 317	\$ 272	\$ 38	\$ -	\$ -	\$ 1,912
Intersegment revenues	4	30	-	2	14	8	-	(58)	-
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	48	16	12	35	10	(2)	(23)	-	96
Total assets	1,037	808	396	570	625	185	-	30	3,651
	Q2 2012								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 671	\$ 434	\$ 169	\$ 325	\$ 276	\$ 45	\$ -	\$ -	\$ 1,920
Intersegment revenues	1	29	-	3	14	8	-	(55)	-
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	57	20	18	37	16	2	(13)	-	137
Total assets	1,021	804	384	595	604	190	-	29	3,627
	Q3 2012								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 592	\$ 414	\$ 179	\$ 299	\$ 245	\$ 49	\$ -	\$ -	\$ 1,778
Intersegment revenues	1	21	-	3	11	7	-	(43)	-
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	48	7	20	35	10	3	(12)	-	111
Total assets	1,069	820	401	617	582	202	-	11	3,702
	Q4 2012								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 574	\$ 418	\$ 190	\$ 272	\$ 248	\$ 51	\$ -	\$ -	\$ 1,753
Intersegment revenues	-	21	1	2	14	7	-	(45)	-
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	49	11	21	15	5	2	(19)	-	84
Total assets	1,028	725	435	592	600	202	-	24	3,606

We are a global manufacturer managed and organized along our two major product lines (emissions control and ride control) and three geographic areas (North America ("NA"); Europe, South America and India ("ESI"); and Asia Pacific ("AP")), resulting in six operating segments (NA Clean Air, NA Ride Performance, ESI Clean Air, ESI Ride Performance, AP Clean Air and AP Ride Performance). Within each geographical area, each operating segment manufactures and distributes either ride control or emission control products primarily for the automotive industry. Each of the six operating segments constitutes a reportable segment. Costs related to other business activities, primarily corporate headquarter functions, are disclosed separately from the six operating segments. We evaluate segment performance based primarily on earnings before interest expense, income taxes, and noncontrolling interests. Products are transferred between segments and geographic areas on a basis intended to reflect as nearly as possible the "market value" of the products.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
10-K SEGMENT DATA

Unaudited
(Millions)

	FY 2012								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 2,506	\$ 1,726	\$ 694	\$ 1,213	\$ 1,041	\$ 183	\$ -	\$ -	\$ 7,363
Intersegment revenues	6	101	1	10	53	30	-	(201)	-
Interest income	-	1	1	-	-	-	-	-	2
Depreciation and amortization of intangibles	58	43	18	30	48	8	-	-	205
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	202	54	71	122	41	5	(67)	-	428
Total assets	1,028	725	435	592	600	202	-	24	3,606
Equity in net assets of unconsolidated affiliates	-	8	-	-	-	-	-	-	8
Expenditures for plant, property and equipment	76	56	40	46	32	13	-	-	263
Noncash items other than depreciation and amortization	7	2	-	4	(2)	-	-	-	11

	FY 2011								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 2,288	\$ 1,849	\$ 624	\$ 1,126	\$ 1,164	\$ 154	\$ -	\$ -	\$ 7,205
Intersegment revenues	3	104	-	9	52	26	-	(194)	-
Interest income	-	1	1	-	2	-	-	-	4
Depreciation and amortization of intangibles	60	47	16	30	45	9	-	-	207
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	172	79	47	76	69	(6)	(58)	-	379
Total assets	902	719	386	517	607	181	-	25	3,337
Equity in net assets of unconsolidated affiliates	-	9	-	-	-	-	-	-	9
Expenditures for plant, property and equipment	49	55	24	39	40	11	-	-	218
Noncash items other than depreciation and amortization	5	11	2	1	1	9	-	-	29

	FY 2010								
	Clean Air Division			Ride Performance Division			Other	Reclass & Elims	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
Revenues from external customers	\$ 1,810	\$ 1,473	\$ 542	\$ 1,011	\$ 973	\$ 128	\$ -	\$ -	\$ 5,937
Intersegment revenues	3	89	1	8	59	27	-	(187)	-
Interest income	-	1	1	-	2	-	-	-	4
Depreciation and amortization of intangibles	66	46	14	37	45	8	-	-	216
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	114	50	53	87	55	3	(81)	-	281
Total assets	806	688	348	475	649	177	-	24	3,167
Equity in net assets of unconsolidated affiliates	-	9	-	-	-	-	-	-	9
Expenditures for plant, property and equipment	37	44	24	22	22	5	-	-	154
Noncash items other than depreciation and amortization	3	6	-	1	-	-	-	-	10

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE TO NON-GAAP REVENUE MEASURES ⁽²⁾

Unaudited
(Millions)

	Q1 2012		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 669	\$ 277	\$ 392
Europe, South America & India	460	153	307
Asia Pacific	156	26	130
Total Clean Air Division	<u>1,285</u>	<u>456</u>	<u>829</u>
Ride Performance Division			
North America	317	-	317
Europe, South America & India	272	-	272
Asia Pacific	38	-	38
Total Ride Performance Division	<u>627</u>	<u>-</u>	<u>627</u>
Total Tenneco Inc.	<u>\$ 1,912</u>	<u>\$ 456</u>	<u>\$ 1,456</u>

	Q2 2012		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 671	\$ 269	\$ 402
Europe, South America & India	434	137	297
Asia Pacific	169	23	146
Total Clean Air Division	<u>1,274</u>	<u>429</u>	<u>845</u>
Ride Performance Division			
North America	325	-	325
Europe, South America & India	276	-	276
Asia Pacific	45	-	45
Total Ride Performance Division	<u>646</u>	<u>-</u>	<u>646</u>
Total Tenneco Inc.	<u>\$ 1,920</u>	<u>\$ 429</u>	<u>\$ 1,491</u>

	Q3 2012		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 592	\$ 227	\$ 365
Europe, South America & India	414	139	275
Asia Pacific	179	20	159
Total Clean Air Division	<u>1,185</u>	<u>386</u>	<u>799</u>
Ride Performance Division			
North America	299	-	299
Europe, South America & India	245	-	245
Asia Pacific	49	-	49
Total Ride Performance Division	<u>593</u>	<u>-</u>	<u>593</u>
Total Tenneco Inc.	<u>\$ 1,778</u>	<u>\$ 386</u>	<u>\$ 1,392</u>

	Q4 2012		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 574	\$ 224	\$ 350
Europe, South America & India	418	141	277
Asia Pacific	190	24	166
Total Clean Air Division	<u>1,182</u>	<u>389</u>	<u>793</u>
Ride Performance Division			
North America	272	-	272
Europe, South America & India	248	-	248
Asia Pacific	51	-	51
Total Ride Performance Division	<u>571</u>	<u>-</u>	<u>571</u>
Total Tenneco Inc.	<u>\$ 1,753</u>	<u>\$ 389</u>	<u>\$ 1,364</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from substrate sales, which include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before this factor. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE TO NON-GAAP REVENUE MEASURES ⁽²⁾
Unaudited
(Millions)

	FY 2012		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 2,506	\$ 997	\$ 1,509
Europe, South America & India	1,726	570	1,156
Asia Pacific	694	93	601
Total Clean Air Division	<u>4,926</u>	<u>1,660</u>	<u>3,266</u>
Ride Performance Division			
North America	1,213	-	1,213
Europe, South America & India	1,041	-	1,041
Asia Pacific	183	-	183
Total Ride Performance Division	<u>2,437</u>	<u>-</u>	<u>2,437</u>
Total Tenneco Inc.	<u>\$ 7,363</u>	<u>\$ 1,660</u>	<u>\$ 5,703</u>
	FY 2011		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 2,288	\$ 971	\$ 1,317
Europe, South America & India	1,849	597	1,252
Asia Pacific	624	110	514
Total Clean Air Division	<u>4,761</u>	<u>1,678</u>	<u>3,083</u>
Ride Performance Division			
North America	1,126	-	1,126
Europe, South America & India	1,164	-	1,164
Asia Pacific	154	-	154
Total Ride Performance Division	<u>2,444</u>	<u>-</u>	<u>2,444</u>
Total Tenneco Inc.	<u>\$ 7,205</u>	<u>\$ 1,678</u>	<u>\$ 5,527</u>
	FY 2010		
	Revenues	Substrate Sales	Value-add Revenues
Clean Air Division			
North America	\$ 1,810	\$ 739	\$ 1,071
Europe, South America & India	1,473	427	1,046
Asia Pacific	542	118	424
Total Clean Air Division	<u>3,825</u>	<u>1,284</u>	<u>2,541</u>
Ride Performance Division			
North America	1,011	-	1,011
Europe, South America & India	973	-	973
Asia Pacific	128	-	128
Total Ride Performance Division	<u>2,112</u>	<u>-</u>	<u>2,112</u>
Total Tenneco Inc.	<u>\$ 5,937</u>	<u>\$ 1,284</u>	<u>\$ 4,653</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from substrate sales, which include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before this factor. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP⁽¹⁾ TO NON-GAAP EARNINGS MEASURES⁽²⁾

Unaudited
(Millions)

		Q1 2012							
		Clean Air Division			Ride Performance Division				
		North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	
		Total							
EBIT		\$ 48	\$ 16	\$ 12	\$ 35	\$ 10	\$ (2)	\$ (23)	\$ 96
Restructuring and related expenses		-	-	-	-	1	-	-	1
Adjusted EBIT		<u>\$ 48</u>	<u>\$ 16</u>	<u>\$ 12</u>	<u>\$ 35</u>	<u>\$ 11</u>	<u>\$ (2)</u>	<u>\$ (23)</u>	<u>\$ 97</u>
		Q2 2012							
		Clean Air Division			Ride Performance Division				
		North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	
		Total							
EBIT		\$ 57	\$ 20	\$ 18	\$ 37	\$ 16	\$ 2	\$ (13)	\$ 137
Restructuring and related expenses		-	1	-	-	1	-	-	2
Adjusted EBIT		<u>\$ 57</u>	<u>\$ 21</u>	<u>\$ 18</u>	<u>\$ 37</u>	<u>\$ 17</u>	<u>\$ 2</u>	<u>\$ (13)</u>	<u>\$ 139</u>
		Q3 2012							
		Clean Air Division			Ride Performance Division				
		North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	
		Total							
EBIT		\$ 48	\$ 7	\$ 20	\$ 35	\$ 10	\$ 3	\$ (12)	\$ 111
Restructuring and related expenses		-	4	-	-	3	-	-	7
Pullman recoveries		-	-	-	(5)	-	-	-	(5)
Adjusted EBIT		<u>\$ 48</u>	<u>\$ 11</u>	<u>\$ 20</u>	<u>\$ 30</u>	<u>\$ 13</u>	<u>\$ 3</u>	<u>\$ (12)</u>	<u>\$ 113</u>
		Q4 2012							
		Clean Air Division			Ride Performance Division				
		North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	
		Total							
EBIT		\$ 49	\$ 11	\$ 21	\$ 15	\$ 5	\$ 2	\$ (19)	\$ 84
Restructuring and related expenses		-	2	-	1	-	-	-	3
Asset impairment charge		-	-	-	-	7	-	-	7
Adjusted EBIT		<u>\$ 49</u>	<u>\$ 13</u>	<u>\$ 21</u>	<u>\$ 16</u>	<u>\$ 12</u>	<u>\$ 2</u>	<u>\$ (19)</u>	<u>\$ 94</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of GAAP to non-GAAP earnings measures primarily to reflect the results in a manner that allows a better understanding of the results of operational activities separate from the financial impact of decisions made for the long-term benefit of the company and other items impacting comparability between the periods. Adjustments similar to the ones reflected above have been recorded in earlier periods, and similar types of adjustments can reasonably be expected to be recorded in future periods. Using only the non-GAAP earnings measures to analyze earnings would have material limitations because its calculation is based on the subjective determinations of management regarding the nature and classification of events and circumstances that investors may find material. Management compensates for these limitations by utilizing both GAAP and non-GAAP earnings measures reflected above to understand and analyze the results of the business. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP⁽¹⁾ TO NON-GAAP EARNINGS MEASURES⁽²⁾

Unaudited
(Millions)

	FY 2012							
	Clean Air Division			Ride Performance Division				
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	Total
EBIT	\$ 202	\$ 54	\$ 71	\$ 122	\$ 41	\$ 5	\$ (67)	\$ 428
Restructuring and related expenses	-	7	-	1	5	-	-	13
Asset impairment charge	-	-	-	-	7	-	-	7
Pullman recoveries	-	-	-	(5)	-	-	-	(5)
Adjusted EBIT	<u>\$ 202</u>	<u>\$ 61</u>	<u>\$ 71</u>	<u>\$ 118</u>	<u>\$ 53</u>	<u>\$ 5</u>	<u>\$ (67)</u>	<u>\$ 443</u>

	FY 2011							
	Clean Air Division			Ride Performance Division				
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	Total
EBIT	\$ 172	\$ 79	\$ 47	\$ 76	\$ 69	\$ (6)	\$ (58)	\$ 379
Restructuring and related expenses	-	3	2	2	-	1	-	8
Goodwill impairment charge	-	-	1	-	-	10	-	11
Adjusted EBIT	<u>\$ 172</u>	<u>\$ 82</u>	<u>\$ 50</u>	<u>\$ 78</u>	<u>\$ 69</u>	<u>\$ 5</u>	<u>\$ (58)</u>	<u>\$ 398</u>

	FY 2010							
	Clean Air Division			Ride Performance Division				
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific	Other	Total
EBIT	\$ 114	\$ 50	\$ 53	\$ 87	\$ 55	\$ 3	\$ (81)	\$ 281
Restructuring and related expenses	3	3	1	11	-	1	-	19
Pension charge	4	-	-	2	-	-	-	6
Adjusted EBIT	<u>\$ 121</u>	<u>\$ 53</u>	<u>\$ 54</u>	<u>\$ 100</u>	<u>\$ 55</u>	<u>\$ 4</u>	<u>\$ (81)</u>	<u>\$ 306</u>

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TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE AND EARNINGS TO NON-GAAP REVENUE AND EARNINGS MEASURES ⁽²⁾
Unaudited
(Millions except percents)

	Q1 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 669	\$ 460	\$ 156	\$ 317	\$ 272	\$ 38	\$ -	\$ 1,912
Less: Substrate sales	277	153	26	-	-	-	-	456
Value-add revenues	<u>\$ 392</u>	<u>\$ 307</u>	<u>\$ 130</u>	<u>\$ 317</u>	<u>\$ 272</u>	<u>\$ 38</u>	<u>\$ -</u>	<u>\$ 1,456</u>
EBIT	\$ 48	\$ 16	\$ 12	\$ 35	\$ 10	\$ (2)	\$ (23)	\$ 96
EBIT as a % of revenue	7.2%	3.5%	7.7%	11.0%	3.7%	-5.3%		5.0%
EBIT as a % of value-add revenue	12.2%	5.2%	9.2%	11.0%	3.7%	-5.3%		6.6%
Adjusted EBIT	\$ 48	\$ 16	\$ 12	\$ 35	\$ 11	\$ (2)	\$ (23)	\$ 97
Adjusted EBIT as a % of revenue	7.2%	3.5%	7.7%	11.0%	4.0%	-5.3%		5.1%
Adjusted EBIT as a % of value-add revenue	12.2%	5.2%	9.2%	11.0%	4.0%	-5.3%		6.7%

	Q2 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 671	\$ 434	\$ 169	\$ 325	\$ 276	\$ 45	\$ -	\$ 1,920
Less: Substrate sales	269	137	23	-	-	-	-	429
Value-add revenues	<u>\$ 402</u>	<u>\$ 297</u>	<u>\$ 146</u>	<u>\$ 325</u>	<u>\$ 276</u>	<u>\$ 45</u>	<u>\$ -</u>	<u>\$ 1,491</u>
EBIT	\$ 57	\$ 20	\$ 18	\$ 37	\$ 16	\$ 2	\$ (13)	\$ 137
EBIT as a % of revenue	8.5%	4.6%	10.7%	11.4%	5.8%	4.4%		7.1%
EBIT as a % of value-add revenue	14.2%	6.7%	12.3%	11.4%	5.8%	4.4%		9.2%
Adjusted EBIT	\$ 57	\$ 21	\$ 18	\$ 37	\$ 17	\$ 2	\$ (13)	\$ 139
Adjusted EBIT as a % of revenue	8.5%	4.8%	10.7%	11.4%	6.2%	4.4%		7.2%
Adjusted EBIT as a % of value-add revenue	14.2%	7.1%	12.3%	11.4%	6.2%	4.4%		9.3%

	Q3 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 592	\$ 414	\$ 179	\$ 299	\$ 245	\$ 49	\$ -	\$ 1,778
Less: Substrate sales	227	139	20	-	-	-	-	386
Value-add revenues	<u>\$ 365</u>	<u>\$ 275</u>	<u>\$ 159</u>	<u>\$ 299</u>	<u>\$ 245</u>	<u>\$ 49</u>	<u>\$ -</u>	<u>\$ 1,392</u>
EBIT	\$ 48	\$ 7	\$ 20	\$ 35	\$ 10	\$ 3	\$ (12)	\$ 111
EBIT as a % of revenue	8.1%	1.7%	11.2%	11.7%	4.1%	6.1%		6.2%
EBIT as a % of value-add revenue	13.2%	2.5%	12.6%	11.7%	4.1%	6.1%		8.0%
Adjusted EBIT	\$ 48	\$ 11	\$ 20	\$ 30	\$ 13	\$ 3	\$ (12)	\$ 113
Adjusted EBIT as a % of revenue	8.1%	2.7%	11.2%	10.0%	5.3%	6.1%		6.4%
Adjusted EBIT as a % of value-add revenue	13.2%	4.0%	12.6%	10.0%	5.3%	6.1%		8.1%

	Q4 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 574	\$ 418	\$ 190	\$ 272	\$ 248	\$ 51	\$ -	\$ 1,753
Less: Substrate sales	224	141	24	-	-	-	-	389
Value-add revenues	<u>\$ 350</u>	<u>\$ 277</u>	<u>\$ 166</u>	<u>\$ 272</u>	<u>\$ 248</u>	<u>\$ 51</u>	<u>\$ -</u>	<u>\$ 1,364</u>
EBIT	\$ 49	\$ 11	\$ 21	\$ 15	\$ 5	\$ 2	\$ (19)	\$ 84
EBIT as a % of revenue	8.5%	2.6%	11.1%	5.5%	2.0%	3.9%		4.8%
EBIT as a % of value-add revenue	14.0%	4.0%	12.7%	5.5%	2.0%	3.9%		6.2%
Adjusted EBIT	\$ 49	\$ 13	\$ 21	\$ 16	\$ 12	\$ 2	\$ (19)	\$ 94
Adjusted EBIT as a % of revenue	8.5%	3.1%	11.1%	5.9%	4.8%	3.9%		5.4%
Adjusted EBIT as a % of value-add revenue	14.0%	4.7%	12.7%	5.9%	4.8%	3.9%		6.9%

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect EBIT as a percent of both total revenues and value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting EBIT as a percent of value-add revenue assists investors in evaluating our company's operational performance without the impact of such substrate sales.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE AND EARNINGS TO NON-GAAP REVENUE AND EARNINGS MEASURES ⁽²⁾
Unaudited
(Millions except percents)

	FY 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 2,506	\$ 1,726	\$ 694	\$ 1,213	\$ 1,041	\$ 183	\$ -	\$ 7,363
Less: Substrate sales	997	570	93	-	-	-	-	1,660
Value-add revenues	<u>\$ 1,509</u>	<u>\$ 1,156</u>	<u>\$ 601</u>	<u>\$ 1,213</u>	<u>\$ 1,041</u>	<u>\$ 183</u>	<u>\$ -</u>	<u>\$ 5,703</u>
EBIT	\$ 202	\$ 54	\$ 71	\$ 122	\$ 41	\$ 5	\$ (67)	\$ 428
EBIT as a % of revenue	8.1%	3.1%	10.2%	10.1%	3.9%	2.7%		5.8%
EBIT as a % of value-add revenue	13.4%	4.7%	11.8%	10.1%	3.9%	2.7%		7.5%
Adjusted EBIT	\$ 202	\$ 61	\$ 71	\$ 118	\$ 53	\$ 5	\$ (67)	\$ 443
Adjusted EBIT as a % of revenue	8.1%	3.5%	10.2%	9.7%	5.1%	2.7%		6.0%
Adjusted EBIT as a % of value-add revenue	13.4%	5.3%	11.8%	9.7%	5.1%	2.7%		7.8%

	FY 2011							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 2,288	\$ 1,849	\$ 624	\$ 1,126	\$ 1,164	\$ 154	\$ -	\$ 7,205
Less: Substrate sales	971	597	110	-	-	-	-	1,678
Value-add revenues	<u>\$ 1,317</u>	<u>\$ 1,252</u>	<u>\$ 514</u>	<u>\$ 1,126</u>	<u>\$ 1,164</u>	<u>\$ 154</u>	<u>\$ -</u>	<u>\$ 5,527</u>
EBIT	\$ 172	\$ 79	\$ 47	\$ 76	\$ 69	\$ (6)	\$ (58)	\$ 379
EBIT as a % of revenue	7.5%	4.3%	7.5%	6.7%	5.9%	-3.9%		5.3%
EBIT as a % of value-add revenue	13.1%	6.3%	9.1%	6.7%	5.9%	-3.9%		6.9%
Adjusted EBIT	\$ 172	\$ 82	\$ 50	\$ 78	\$ 69	\$ 5	\$ (58)	\$ 398
Adjusted EBIT as a % of revenue	7.5%	4.4%	8.0%	6.9%	5.9%	3.2%		5.5%
Adjusted EBIT as a % of value-add revenue	13.1%	6.5%	9.7%	6.9%	5.9%	3.2%		7.2%

	FY 2010							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
Net sales and operating revenues	\$ 1,810	\$ 1,473	\$ 542	\$ 1,011	\$ 973	\$ 128	\$ -	\$ 5,937
Less: Substrate sales	739	427	118	-	-	-	-	1,284
Value-add revenues	<u>\$ 1,071</u>	<u>\$ 1,046</u>	<u>\$ 424</u>	<u>\$ 1,011</u>	<u>\$ 973</u>	<u>\$ 128</u>	<u>\$ -</u>	<u>\$ 4,653</u>
EBIT	\$ 114	\$ 50	\$ 53	\$ 87	\$ 55	\$ 3	\$ (81)	\$ 281
EBIT as a % of revenue	6.3%	3.4%	9.8%	8.6%	5.7%	2.3%		4.7%
EBIT as a % of value-add revenue	10.6%	4.8%	12.5%	8.6%	5.7%	2.3%		6.0%
Adjusted EBIT	\$ 121	\$ 53	\$ 54	\$ 100	\$ 55	\$ 4	\$ (81)	\$ 306
Adjusted EBIT as a % of revenue	6.7%	3.6%	10.0%	9.9%	5.7%	3.1%		5.2%
Adjusted EBIT as a % of value-add revenue	11.3%	5.1%	12.7%	9.9%	5.7%	3.1%		6.6%

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect EBIT as a percent of both total revenues and value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting EBIT as a percent of value-add revenue assists investors in evaluating our company's operational performance without the impact of such substrate sales.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP⁽¹⁾ EBIT TO EBITDA INCLUDING NONCONTROLLING INTERESTS ⁽²⁾

Unaudited
(Millions)

	Q1 2012							Other	Total
	Clean Air Division			Ride Performance Division					
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 48	\$ 16	\$ 12	\$ 35	\$ 10	\$ (2)	\$ (23)	\$ 96	
Depreciation and amortization of other intangibles	14	11	4	7	11	2	-	49	
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 62</u>	<u>\$ 27</u>	<u>\$ 16</u>	<u>\$ 42</u>	<u>\$ 21</u>	<u>\$ -</u>	<u>\$ (23)</u>	<u>\$ 145</u>	

	Q2 2012							Other	Total
	Clean Air Division			Ride Performance Division					
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 57	\$ 20	\$ 18	\$ 37	\$ 16	\$ 2	\$ (13)	\$ 137	
Depreciation and amortization of other intangibles	15	10	5	8	10	2	-	50	
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 72</u>	<u>\$ 30</u>	<u>\$ 23</u>	<u>\$ 45</u>	<u>\$ 26</u>	<u>\$ 4</u>	<u>\$ (13)</u>	<u>\$ 187</u>	

	Q3 2012							Other	Total
	Clean Air Division			Ride Performance Division					
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 48	\$ 7	\$ 20	\$ 35	\$ 10	\$ 3	\$ (12)	\$ 111	
Depreciation and amortization of other intangibles	14	11	5	7	10	2	-	49	
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 62</u>	<u>\$ 18</u>	<u>\$ 25</u>	<u>\$ 42</u>	<u>\$ 20</u>	<u>\$ 5</u>	<u>\$ (12)</u>	<u>\$ 160</u>	

	Q4 2012							Other	Total
	Clean Air Division			Ride Performance Division					
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific			
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 49	\$ 11	\$ 21	\$ 15	\$ 5	\$ 2	\$ (19)	\$ 84	
Depreciation and amortization of other intangibles	15	11	4	8	17	2	-	57	
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 64</u>	<u>\$ 22</u>	<u>\$ 25</u>	<u>\$ 23</u>	<u>\$ 22</u>	<u>\$ 4</u>	<u>\$ (19)</u>	<u>\$ 141</u>	

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon generally accepted accounting principles. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze our EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP⁽¹⁾ EBIT TO EBITDA INCLUDING NONCONTROLLING INTERESTS ⁽²⁾
Unaudited
(Millions)

	FY 2012							Total
	Clean Air Division			Ride Performance Division			Other	
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 202	\$ 54	\$ 71	\$ 122	\$ 41	\$ 5	\$ (67)	\$ 428
Depreciation and amortization of other intangibles	58	43	18	30	48	8	-	205
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 260</u>	<u>\$ 97</u>	<u>\$ 89</u>	<u>\$ 152</u>	<u>\$ 89</u>	<u>\$ 13</u>	<u>\$ (67)</u>	<u>\$ 633</u>
	FY 2011							
	Clean Air Division			Ride Performance Division			Other	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 172	\$ 79	\$ 47	\$ 76	\$ 69	\$ (6)	\$ (58)	\$ 379
Depreciation and amortization of other intangibles	60	47	16	30	45	9	-	207
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 232</u>	<u>\$ 126</u>	<u>\$ 63</u>	<u>\$ 106</u>	<u>\$ 114</u>	<u>\$ 3</u>	<u>\$ (58)</u>	<u>\$ 586</u>
	FY 2010							
	Clean Air Division			Ride Performance Division			Other	Total
	North America	Europe, SA & India	Asia Pacific	North America	Europe, SA & India	Asia Pacific		
EBIT, Earnings before interest expense, income taxes and noncontrolling interests (GAAP measure)	\$ 114	\$ 50	\$ 53	\$ 87	\$ 55	\$ 3	\$ (81)	\$ 281
Depreciation and amortization of other intangibles	66	46	14	37	45	8	-	216
Total EBITDA including noncontrolling interests ⁽²⁾	<u>\$ 180</u>	<u>\$ 96</u>	<u>\$ 67</u>	<u>\$ 124</u>	<u>\$ 100</u>	<u>\$ 11</u>	<u>\$ (81)</u>	<u>\$ 497</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon generally accepted accounting principles. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze our EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

TENNECO INC.
 CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
 RECONCILIATION OF GAAP ⁽¹⁾ REVENUE TO NON-GAAP REVENUE MEASURES ⁽²⁾

Unaudited
 (Millions)

Q1 2012					
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 669	\$ 277	\$ 392	\$ -	\$ 392
Europe, South America & India	460	153	307	(18)	325
Asia Pacific	156	26	130	(8)	138
Total Clean Air Division	<u>1,285</u>	<u>456</u>	<u>829</u>	<u>(26)</u>	<u>855</u>
Ride Performance Division					
North America	317	-	317	-	317
Europe, South America & India	272	-	272	(17)	289
Asia Pacific	38	-	38	-	38
Total Ride Performance Division	<u>627</u>	<u>-</u>	<u>627</u>	<u>(17)</u>	<u>644</u>
Total Tenneco Inc.	<u>\$ 1,912</u>	<u>\$ 456</u>	<u>\$ 1,456</u>	<u>\$ (43)</u>	<u>\$ 1,499</u>
Q2 2012					
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 671	\$ 269	\$ 402	\$ -	\$ 402
Europe, South America & India	434	137	297	(47)	344
Asia Pacific	169	23	146	3	143
Total Clean Air Division	<u>1,274</u>	<u>429</u>	<u>845</u>	<u>(44)</u>	<u>889</u>
Ride Performance Division					
North America	325	-	325	(2)	327
Europe, South America & India	276	-	276	(48)	324
Asia Pacific	45	-	45	(2)	47
Total Ride Performance Division	<u>646</u>	<u>-</u>	<u>646</u>	<u>(52)</u>	<u>698</u>
Total Tenneco Inc.	<u>\$ 1,920</u>	<u>\$ 429</u>	<u>\$ 1,491</u>	<u>\$ (96)</u>	<u>\$ 1,587</u>
Q3 2012					
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 592	\$ 227	\$ 365	\$ -	\$ 365
Europe, South America & India	414	139	275	(32)	307
Asia Pacific	179	20	159	1	158
Total Clean Air Division	<u>1,185</u>	<u>386</u>	<u>799</u>	<u>(31)</u>	<u>830</u>
Ride Performance Division					
North America	299	-	299	1	298
Europe, South America & India	245	-	245	(40)	285
Asia Pacific	49	-	49	-	49
Total Ride Performance Division	<u>593</u>	<u>-</u>	<u>593</u>	<u>(39)</u>	<u>632</u>
Total Tenneco Inc.	<u>\$ 1,778</u>	<u>\$ 386</u>	<u>\$ 1,392</u>	<u>\$ (70)</u>	<u>\$ 1,462</u>
Q4 2012					
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 574	\$ 224	\$ 350	\$ -	\$ 350
Europe, South America & India	418	141	277	(16)	293
Asia Pacific	190	24	166	4	162
Total Clean Air Division	<u>1,182</u>	<u>389</u>	<u>793</u>	<u>(12)</u>	<u>805</u>
Ride Performance Division					
North America	272	-	272	1	271
Europe, South America & India	248	-	248	(15)	263
Asia Pacific	51	-	51	-	51
Total Ride Performance Division	<u>571</u>	<u>-</u>	<u>571</u>	<u>(14)</u>	<u>585</u>
Total Tenneco Inc.	<u>\$ 1,753</u>	<u>\$ 389</u>	<u>\$ 1,364</u>	<u>\$ (26)</u>	<u>\$ 1,390</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE TO NON-GAAP REVENUE MEASURES ⁽²⁾
Unaudited
(Millions)

		FY 2012			
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 2,506	\$ 997	\$ 1,509	\$ -	\$ 1,509
Europe, South America & India	1,726	570	1,156	(113)	1,269
Asia Pacific	694	93	601	-	601
Total Clean Air Division	<u>4,926</u>	<u>1,660</u>	<u>3,266</u>	<u>(113)</u>	<u>3,379</u>
Ride Performance Division					
North America	1,213	-	1,213	-	1,213
Europe, South America & India	1,041	-	1,041	(120)	1,161
Asia Pacific	183	-	183	(2)	185
Total Ride Performance Division	<u>2,437</u>	<u>-</u>	<u>2,437</u>	<u>(122)</u>	<u>2,559</u>
Total Tenneco Inc.	<u>\$ 7,363</u>	<u>\$ 1,660</u>	<u>\$ 5,703</u>	<u>\$ (235)</u>	<u>\$ 5,938</u>
		FY 2011			
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 2,288	\$ 971	\$ 1,317	\$ -	\$ 1,317
Europe, South America & India	1,849	597	1,252	-	1,252
Asia Pacific	624	110	514	-	514
Total Clean Air Division	<u>4,761</u>	<u>1,678</u>	<u>3,083</u>	<u>-</u>	<u>3,083</u>
Ride Performance Division					
North America	1,126	-	1,126	-	1,126
Europe, South America & India	1,164	-	1,164	-	1,164
Asia Pacific	154	-	154	-	154
Total Ride Performance Division	<u>2,444</u>	<u>-</u>	<u>2,444</u>	<u>-</u>	<u>2,444</u>
Total Tenneco Inc.	<u>\$ 7,205</u>	<u>\$ 1,678</u>	<u>\$ 5,527</u>	<u>\$ -</u>	<u>\$ 5,527</u>

⁽¹⁾ Generally Accepted Accounting Principles

⁽²⁾ Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

TENNECO INC.
CLEAN AIR AND RIDE PERFORMANCE DIVISIONS
RECONCILIATION OF GAAP ⁽¹⁾ REVENUE TO NON-GAAP REVENUE MEASURES ⁽²⁾
Unaudited
(Millions)

	FY 2011				
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 2,288	\$ 971	\$ 1,317	\$ 3	\$ 1,314
Europe, South America & India	1,849	597	1,252	60	1,192
Asia Pacific	624	110	514	29	485
Total Clean Air Division	<u>4,761</u>	<u>1,678</u>	<u>3,083</u>	<u>92</u>	<u>2,991</u>
Ride Performance Division					
North America	1,126	-	1,126	9	1,117
Europe, South America & India	1,164	-	1,164	49	1,115
Asia Pacific	154	-	154	13	141
Total Ride Performance Division	<u>2,444</u>	<u>-</u>	<u>2,444</u>	<u>71</u>	<u>2,373</u>
Total Tenneco Inc.	<u>\$ 7,205</u>	<u>\$ 1,678</u>	<u>\$ 5,527</u>	<u>\$ 163</u>	<u>\$ 5,364</u>
	FY 2010				
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Division					
North America	\$ 1,810	\$ 739	\$ 1,071	\$ -	\$ 1,071
Europe, South America & India	1,473	427	1,046	-	1,046
Asia Pacific	542	118	424	-	424
Total Clean Air Division	<u>3,825</u>	<u>1,284</u>	<u>2,541</u>	<u>-</u>	<u>2,541</u>
Ride Performance Division					
North America	1,011	-	1,011	-	1,011
Europe, South America & India	973	-	973	-	973
Asia Pacific	128	-	128	-	128
Total Ride Performance Division	<u>2,112</u>	<u>-</u>	<u>2,112</u>	<u>-</u>	<u>2,112</u>
Total Tenneco Inc.	<u>\$ 5,937</u>	<u>\$ 1,284</u>	<u>\$ 4,653</u>	<u>\$ -</u>	<u>\$ 4,653</u>

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